

PROMOTIONAL HEADWARE INC.

INVENTORY TURNOVER

Current Period: 5

Warehouse: 001

Item Number Vendor Number	Description P/L	Qty O/H	On P/O	Inventory Turnover Rate
1001-HON-H252 CONT	HON 2 DRAWER LETTER FLE W/O WF&A	7.00	0.00	4.86
		S/O: 2.00	Qty Sold Last Four Months: 34.00	
		B/O: 0.00	Sales Year TD: \$4,724.40	
		AVL: 5.00	Sales Prior YR: \$8,367.27	
1001-HON-H252LK CONT	HON 2 DRAWER LETTER FLE W/ L WF&A	0.00	0.00	0.00
		S/O: 0.00	Qty Sold Last Four Months: 60.00	
		B/O: 0.00	Sales Year TD: \$6,812.97	
		AVL: 0.00	Sales Prior YR: \$14,496.23	
1001-HON-H254 CONT	HON 4 DRAWER LETTER FLE W/O WF&A	19.00	0.00	7.58
		S/O: 0.00	Qty Sold Last Four Months: 144.00	
		B/O: 0.00	Sales Year TD: \$22,918.25	
		AVL: 19.00	Sales Prior YR: \$49,904.41	
1001-HON-H254LK CONT	HON 4 DRAWER LETTER FLE W/ L WF&A	9.00	0.00	4.22
		S/O: 3.00	Qty Sold Last Four Months: 38.00	
		B/O: 0.00	Sales Year TD: \$6,246.30	
		AVL: 6.00	Sales Prior YR: \$13,839.84	
2480-8-50 UNITED	DESK FILE 8" CAP 50 FD&A	165.00	0.00	2.39
		S/O: 0.00	Qty Sold Last Four Months: 394.00	
		B/O: 0.00	Sales Year TD: \$17,119.75	
		AVL: 165.00	Sales Prior YR: \$38,155.36	
2481-5-50 UNITED	DESK FILE 5 1/4" CAP 50 FD&A	76.00	250.00	1.74
		S/O: 0.00	Qty Sold Last Four Months: 132.00	
		B/O: 0.00	Sales Year TD: \$3,456.25	
		AVL: 76.00	Sales Prior YR: \$7,200.33	
2551-3-50 UNITED	DESK FILE 3 1/2" CAP 50 FD&A	84.00	0.00	14.57
		S/O: 0.00	Qty Sold Last Four Months: 1,224.00	
		B/O: 0.00	Sales Year TD: \$38,164.77	
		AVL: 84.00	Sales Prior YR: \$83,701.26	
2568-3-25 UNITED	DESK FILE 3 1/2" CAP 25 FD&A	225.00	0.00	3.99
		S/O: 0.00	Qty Sold Last Four Months: 898.00	
		B/O: 0.00	Sales Year TD: \$12,830.39	
		AVL: 225.00	Sales Prior YR: \$28,554.53	

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				Rate
4886-18-14-3	PAPER CADDY 18"W 14"D 3"H	3.00	0.00	11.33
CONT	PS&A			
	S/O:	1.00	Qty Sold Last Four Months:	34.00
	B/O:	0.00	Sales Year TD:	\$1,831.95
	AVL:	2.00	Sales Prior YR:	\$4,430.76
6650-26-16-11	SOUND CVR 26"W 16"D 11"H DM	5.00	0.00	9.80
CONT	PS&A			
	S/O:	4.00	Qty Sold Last Four Months:	49.00
	B/O:	0.00	Sales Year TD:	\$15,701.98
	AVL:	1.00	Sales Prior YR:	\$34,212.14
6652-28-24-15	SOUND CVR 28"W 24"D 15"H LQ	8.00	0.00	5.25
CONT	PS&A			
	S/O:	0.00	Qty Sold Last Four Months:	42.00
	B/O:	0.00	Sales Year TD:	\$22,805.64
	AVL:	8.00	Sales Prior YR:	\$51,416.35
6655	PRINTER STAND W/ BASKET	5.00	0.00	6.80
CONT	PS&A			
	S/O:	3.00	Qty Sold Last Four Months:	34.00
	B/O:	0.00	Sales Year TD:	\$7,338.98
	AVL:	2.00	Sales Prior YR:	\$17,729.47
6657-24-20-12	SOUND CVR 24.5"W 20"D 12"H LQ	7.00	0.00	4.86
CONT	PS&A			
	S/O:	0.00	Qty Sold Last Four Months:	34.00
	B/O:	1.00	Sales Year TD:	\$20,156.33
	AVL:	6.00	Sales Prior YR:	\$42,774.81
8953	UNIVERSAL 3 1/2" SSDD FLEX DSI	655.00	0.00	1.92
UNITED	FD&A			
	S/O:	0.00	Qty Sold Last Four Months:	1,258.00
	B/O:	100.00	Sales Year TD:	\$8,079.59
	AVL:	555.00	Sales Prior YR:	\$15,060.13
8971	UNIVERSAL 5 1/4" SSDD FLEX DSI	225.00	0.00	7.91
UNITED	FD&A			
	S/O:	15.00	Qty Sold Last Four Months:	1,780.00
	B/O:	0.00	Sales Year TD:	\$5,000.01
	AVL:	210.00	Sales Prior YR:	\$11,220.70
8972	UNIVERSAL 5 1/4" DSDD FLEX DS	47.00	0.00	153.19
UNITED	FD&A			
	S/O:	0.00	Qty Sold Last Four Months:	7,200.00
	B/O:	20.00	Sales Year TD:	\$24,793.58
	AVL:	27.00	Sales Prior YR:	\$54,237.40

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				Rate
8973	UNIVERSAL 5 1/4" DSHD FLEX DS	0.00	0.00	0.00
UNITED	FD&A			
		S/O: 0.00	Qty Sold Last Four Months: 405.00	
		B/O: 0.00	Sales Year TD: \$3,477.69	
		AVL: 0.00	Sales Prior YR: \$7,627.09	
ARS-9101	ART SPECIALTY WALNUT CNDL I	1.00	0.00	38.00
CONT	WF&A			
		S/O: 0.00	Qty Sold Last Four Months: 38.00	
		B/O: 0.00	Sales Year TD: \$4,377.95	
		AVL: 1.00	Sales Prior YR: \$9,700.16	
ARS-9201	ART SPECIALTY GINGER JAR LAM	-17.00	0.00	0.00
CONT	WF&A			
		S/O: 0.00	Qty Sold Last Four Months: 34.00	
		B/O: 0.00	Sales Year TD: \$5,795.40	
		AVL: -17.00	Sales Prior YR: \$9,484.44	
ARS-9301	ART SPECIALTY BRONZE LAMP	13.00	0.00	10.15
CONT	WF&A			
		S/O: 4.00	Qty Sold Last Four Months: 132.00	
		B/O: 0.00	Sales Year TD: \$19,532.98	
		AVL: 9.00	Sales Prior YR: \$43,505.27	
ARS-9401	ART SPECIALTY EMP CANDLE LA	0.00	0.00	0.00
CONT	WF&A			
		S/O: 0.00	Qty Sold Last Four Months: 42.00	
		B/O: 0.00	Sales Year TD: \$7,034.10	
		AVL: 0.00	Sales Prior YR: \$15,574.74	
D1000	DESK 72" X 30"	0.00	0.00	
	WF&A			
		S/O: 2.00	Qty Sold Last Four Months:	
		B/O: 0.00	Sales Year TD: \$0.00	
		AVL: -2.00	Sales Prior YR: \$0.00	
D1400	EXECUTIVE DESK ENSEMBLE	0.00	0.00	
	WF&A			
		S/O: 7.00	Qty Sold Last Four Months:	
		B/O: 0.00	Sales Year TD: \$0.00	
		AVL: -7.00	Sales Prior YR: \$0.00	
D1700	SECRETARY DESK ENSEMBLE	0.00	0.00	
	WF&A			
		S/O: 4.00	Qty Sold Last Four Months:	
		B/O: 0.00	Sales Year TD: \$0.00	
		AVL: -4.00	Sales Prior YR: \$0.00	

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D2000-C	EXECUTIVE CREDENZA WF&A	0.00	0.00	
		S/O: 2.00	Qty Sold Last Four Months:	
		B/O: 0.00	Sales Year TD:	\$0.00
		AVL: -2.00	Sales Prior YR:	\$0.00
GB-EL04MS-07 CONT	RJ-11 4 WIRE MOD CABLE 7 FT C&A	3.00	0.00	73.67
		S/O: 0.00	Qty Sold Last Four Months:	221.00
		B/O: 0.00	Sales Year TD:	\$714.12
		AVL: 3.00	Sales Prior YR:	\$1,584.00
GB-EL04MS-14 CONT	RJ-11 4 WIRE MOD CABLE 14 FT C&A	38.00	0.00	6.11
		S/O: 0.00	Qty Sold Last Four Months:	232.00
		B/O: 0.00	Sales Year TD:	\$1,147.39
		AVL: 38.00	Sales Prior YR:	\$2,472.35
GB-EL04MS-25 CONT	RJ-11 4 WIRE MOD CABLE 25 FT C&A	25.00	0.00	4.96
		S/O: 0.00	Qty Sold Last Four Months:	124.00
		B/O: 0.00	Sales Year TD:	\$805.69
		AVL: 25.00	Sales Prior YR:	\$1,626.42
GB-EQ380-10-MF CONT	CENTRONICS CABLE 10 FT M/F C&A	9.00	50.00	44.22
		S/O: 0.00	Qty Sold Last Four Months:	398.00
		B/O: 0.00	Sales Year TD:	\$17,132.03
		AVL: 9.00	Sales Prior YR:	\$37,741.69
GB-EQ380-10-MM CONT	CENTRONICS CABLE 10 FT M/M C&A	30.00	0.00	2.40
		S/O: 0.00	Qty Sold Last Four Months:	72.00
		B/O: 0.00	Sales Year TD:	\$3,377.55
		AVL: 30.00	Sales Prior YR:	\$6,917.79
GB-EQ380-5-MF CONT	CENTRONICS CABLE 5 FT M/F C&A	22.00	0.00	6.91
		S/O: 0.00	Qty Sold Last Four Months:	152.00
		B/O: 0.00	Sales Year TD:	\$6,043.66
		AVL: 22.00	Sales Prior YR:	\$12,755.45
GB-EQ380-5-MM CONT	CENTRONICS CABLE 5 FT M/M C&A	-6.00	0.00	0.00
		S/O: 0.00	Qty Sold Last Four Months:	57.00
		B/O: 0.00	Sales Year TD:	\$2,425.45
		AVL: -6.00	Sales Prior YR:	\$4,774.24

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				Rate
GB-MD750	MODEM 9600 (SYNCHRONOUS)	0.00	0.00	0.00
UNITED	DC			
		S/O: 0.00	Qty Sold Last Four Months:	34.00
		B/O: 1.00	Sales Year TD:	\$61,109.25
		AVL: -1.00	Sales Prior YR:	\$147,799.12
GB-MD788	MODEM 300 (AUTO-ANSWER)	1.00	0.00	34.00
STEV	DC			
		S/O: 0.00	Qty Sold Last Four Months:	34.00
		B/O: 0.00	Sales Year TD:	\$3,810.85
		AVL: 1.00	Sales Prior YR:	\$9,885.06
GB-MD789	MODEM 300	1.00	0.00	34.00
STEV	DC			
		S/O: 0.00	Qty Sold Last Four Months:	34.00
		B/O: 0.00	Sales Year TD:	\$2,661.85
		AVL: 1.00	Sales Prior YR:	\$6,895.90
GB-MD791	MODEM 9600 FAST POLL	0.00	0.00	0.00
STEV	DC			
		S/O: 0.00	Qty Sold Last Four Months:	34.00
		B/O: 4.00	Sales Year TD:	\$67,660.25
		AVL: -4.00	Sales Prior YR:	\$173,637.84
GLOB-V-3060-25W	GLOBE FOLDING TABLE 30x60	0.00	0.00	0.00
CONT	WF&A			
		S/O: 2.00	Qty Sold Last Four Months:	49.00
		B/O: 0.00	Sales Year TD:	\$5,557.00
		AVL: -2.00	Sales Prior YR:	\$12,310.89
GLOB-V-3072-25W	GLOBE FOLDING TABLE 30x72	14.00	0.00	3.00
CONT	WF&A			
		S/O: 0.00	Qty Sold Last Four Months:	42.00
		B/O: 0.00	Sales Year TD:	\$5,394.34
		AVL: 14.00	Sales Prior YR:	\$11,937.23
GLOB-V-3096-25W	GLOBE FOLDING TABLE 30x96	9.00	0.00	0.00
CONT	WF&A			
		S/O: 5.00	Qty Sold Last Four Months:	0.00
		B/O: 0.00	Sales Year TD:	\$114.15
		AVL: 4.00	Sales Prior YR:	\$0.00
GLOB-V-3672-25W	GLOBE FOLDING TABLE 36x72	10.00	0.00	3.40
CONT	WF&A			
		S/O: 0.00	Qty Sold Last Four Months:	34.00
		B/O: 0.00	Sales Year TD:	\$4,236.01
		AVL: 10.00	Sales Prior YR:	\$9,534.38

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Vendor Number	P/L	O/H	P/O	Turnover
				Rate
GLOB-V-3696-25W CONT	GLOBE FOLDING TABLE 36x96 WF&A	4.00	0.00	8.50
		S/O: 4.00	Qty Sold Last Four Months: 34.00	
		B/O: 0.00	Sales Year TD: \$4,624.30	
		AVL: 0.00	Sales Prior YR: \$12,998.03	
PFS-004-CABLE CONT	EIA RS232 CABLE 4 CONDUCTOR C&A	750.00	0.00	19.44
		S/O: 0.00	Qty Sold Last Four Months: 14,578.00	
		B/O: 0.00	Sales Year TD: \$3,064.33	
		AVL: 750.00	Sales Prior YR: \$6,744.03	
PFS-004-CONN-F CONT	EIA RS232 CONECT 4 CONDUCTOI C&A	64.00	0.00	2.91
		S/O: 0.00	Qty Sold Last Four Months: 186.00	
		B/O: 0.00	Sales Year TD: \$2,756.96	
		AVL: 64.00	Sales Prior YR: \$6,027.16	
PFS-004-CONN-M CONT	EUA RS232 CONECT 4 CONDUCTC C&A	70.00	0.00	2.29
		S/O: 0.00	Qty Sold Last Four Months: 160.00	
		B/O: 0.00	Sales Year TD: \$2,452.20	
		AVL: 70.00	Sales Prior YR: \$5,304.93	
PFS-007-CABLE CONT	EIA RS232 CABLE 7 CONDUCTOR C&A	2,250.00	0.00	6.80
		S/O: 1,000.00	Qty Sold Last Four Months: 15,298.00	
		B/O: 0.00	Sales Year TD: \$3,311.44	
		AVL: 1,250.00	Sales Prior YR: \$7,370.16	
PFS-007-CONN-F CONT	EIA RS232 CONECT 7 CONDUCTOI C&A	20.00	0.00	20.60
		S/O: 10.00	Qty Sold Last Four Months: 412.00	
		B/O: 0.00	Sales Year TD: \$6,401.35	
		AVL: 10.00	Sales Prior YR: \$14,223.94	
PFS-007-CONN-M CONT	EIA RS323 CONECT 7 CONDUCTOI C&A	50.00	0.00	1.76
		S/O: 15.00	Qty Sold Last Four Months: 88.00	
		B/O: 0.00	Sales Year TD: \$1,439.75	
		AVL: 35.00	Sales Prior YR: \$3,194.07	
VOG-CM-CASTERS CONT	CASTERS (SET OF 4, 2 W/LOCK) WF&A	19.00	0.00	3.53
		S/O: 10.00	Qty Sold Last Four Months: 67.00	
		B/O: 0.00	Sales Year TD: \$1,851.74	
		AVL: 9.00	Sales Prior YR: \$4,140.41	

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				Rate
VOG-CM-CB CONT	PRINTOUT CATCHER BASKET WF&A	100.00	0.00	0.73
		S/O: 0.00	Qty Sold Last Four Months: 73.00	
		B/O: 0.00	Sales Year TD: \$4,466.41	
		AVL: 100.00	Sales Prior YR: \$9,672.30	
VOG-CM-MP-B CONT	MODESTY PANEL WF&A	57.00	16.00	0.60
		S/O: 5.00	Qty Sold Last Four Months: 34.00	
		B/O: 0.00	Sales Year TD: \$1,650.60	
		AVL: 52.00	Sales Prior YR: \$4,186.89	
VOG-CM-MSC CONT	STORAGE CUBE WF&A	69.00	0.00	0.49
		S/O: 8.00	Qty Sold Last Four Months: 34.00	
		B/O: 0.00	Sales Year TD: \$12,362.15	
		AVL: 61.00	Sales Prior YR: \$28,570.30	
WJ-M-2107-A CONT	POST BINDER 3/16 X 1 (100) WF&A	4.00	0.00	14.25
		S/O: 0.00	Qty Sold Last Four Months: 57.00	
		B/O: 0.00	Sales Year TD: \$2,069.80	
		AVL: 4.00	Sales Prior YR: \$4,482.28	
WJ-M-2107-B CONT	POST BINDER 3/8 X 1 (100) WF&A	110.00	0.00	0.47
		S/O: 12.00	Qty Sold Last Four Months: 52.00	
		B/O: 0.00	Sales Year TD: \$2,057.30	
		AVL: 98.00	Sales Prior YR: \$4,520.26	
WJ-M-2109-A CONT	POST BINDER 3/16 X 1/2 (100) WF&A	15.00	0.00	3.47
		S/O: 5.00	Qty Sold Last Four Months: 52.00	
		B/O: 0.00	Sales Year TD: \$1,887.18	
		AVL: 10.00	Sales Prior YR: \$4,146.48	