

Sales History by Division and Customer

TIME: 5:28:27PM

Run Date: 4/2/03  
I/M Date: 5/1/03

Div	CustomerNumber	CustomerName	5 2003	5 2002		2003	2002	
ITEM	NUMBER	ITEM DESCRIPTION	CURRENT	PRIOR	DIFFERENCE	CURRENT	PRIOR	DIFFERENCE
			PTD	PTD	PTD	YTD	YTD	YTD
			\$	\$	\$	\$	\$	\$
<b>01</b>	<b>ABF</b>	<b>American Business Futures</b>						
1001-HON-H252		HON 2 DRAWER LETTER FLE W/O LK	4,838	0	4,838	12,438	0	12,438
1001-HON-H252LK		HON 2 DRAWER LETTER FLE W/ LCK	87	0	87	87	0	87
2480-8-50		DESK FILE 8" CAP 50	33	0	33	33	0	33
2481-5-50		DESK FILE 5 1/4" CAP 50	38	0	38	38	0	38
2551-3-50		DESK FILE 3 1/2" CAP 50	136	0	136	136	0	136
6650-26-16-11		SOUND CVR 26"W 16"D 11"H DM	259	0	259	259	0	259
6655		PRINTER STAND W/ BASKET	179	0	179	179	0	179
6657-24-20-12		SOUND CVR 24.5"W 20"D 12"H LQ	1,648	0	1,648	1,648	0	1,648
8953		UNIVERSAL 3 1/2" SSDD FLEX DSK	89	0	89	89	0	89
8971		UNIVERSAL 5 1/4" SSDD FLEX DSK	(45)	0	-45	(45)	0	-45
8972		UNIVERSAL 5 1/4" DSDD FLEX DSK	292	0	292	292	0	292
8973		UNIVERSAL 5 1/4" DSHD FLEX DSK	1,569	0	1,569	6,785	0	6,785
D1000-BBW/LIGHT		BOOK BIN W/FLUORESCENT LIGHT	130	0	130	130	0	130
GB-EL04MS-14		RJ-11 4 WIRE MOD CABLE 14 FT	36	0	36	36	0	36
GB-MD791		MODEM 9600 FAST POLL	1,995	0	1,995	1,995	0	1,995
GLOB-V-3060-25W		GLOBE FOLDING TABLE 30x60	2,330	0	2,330	10,320	0	10,320
PFS-004-CABLE		EIA RS232 CABLE 4 CONDUCTOR	4	0	4	4	0	4
PFS-004-CONN-M		EUA RS232 CONECT 4 CONDUCTOR M	12	0	12	12	0	12
PRODUCT 243187		Barbecue Sauce	1,431	0	1,431	1,431	0	1,431
PRODUCT 243188		Barbecue Sauce -No Labor	1,789	0	1,789	1,789	0	1,789
VOG-CM-CB		PRINTOUT CATCHER BASKET	47	0	47	47	0	47
WJ-M-2109-A		POST BINDER 3/16 X 1/2 (100)	2,556	0	2,556	11,323	0	11,323
		<b>Total for American Business Futures</b>	<b>19,454</b>	<b>0</b>	<b>19,454</b>	<b>49,027</b>	<b>0</b>	<b>49,027</b>
<b>02</b>	<b>ALLENAP</b>	<b>Allen's Appliance Repair</b>						
2551-3-50		DESK FILE 3 1/2" CAP 50	14,662	0	14,662	63,014	0	63,014
GB-EL04MS-14		RJ-11 4 WIRE MOD CABLE 14 FT	498	0	498	2,206	0	2,206
PFS-004-CONN-M		EUA RS232 CONECT 4 CONDUCTOR M	2,328	0	2,328	10,148	0	10,148
		<b>Total for Allen's Appliance Repair</b>	<b>17,488</b>	<b>0</b>	<b>17,488</b>	<b>75,368</b>	<b>0</b>	<b>75,368</b>
<b>02</b>	<b>AMERCON</b>	<b>American Concrete Service</b>						
2568-3-25		DESK FILE 3 1/2" CAP 25	6,305	0	6,305	26,900	0	26,900
GB-EL04MS-25		RJ-11 4 WIRE MOD CABLE 25 FT	468	0	468	1,837	0	1,837
PFS-007-CABLE		EIA RS232 CABLE 7 CONDUCTOR	1,175	0	1,175	5,205	0	5,205
		<b>Total for American Concrete Service</b>	<b>7,949</b>	<b>0</b>	<b>7,949</b>	<b>33,942</b>	<b>0</b>	<b>33,942</b>

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ITEM	NUMBER	ITEM DESCRIPTION	CURRENT PTD \$	PRIOR PTD \$	DIFFERENCE PTD \$	CURRENT YTD \$	PRIOR YTD \$	DIFFERENCE YTD \$
<b>02</b>	<b>ATOZ</b>	<b>A To Z Carpet Supply</b>						
4886-18-14-3		PAPER CADDY 18"W 14"D 3"H	1,871	0	1,871	4,884	0	4,884
GB-EQ380-10-MF		CENTRONICS CABLE 10 FT M/F	6,922	0	6,922	27,749	0	27,749
PFS-007-CONN-F		EIA RS232 CONECT 7 CONDUCTOR F	2,940	0	2,940	13,024	0	13,024
		<b>Total for A To Z Carpet Supply</b>	<b>11,733</b>	<b>0</b>	<b>11,733</b>	<b>45,658</b>	<b>0</b>	<b>45,658</b>
<b>02</b>	<b>AUTOOCR</b>	<b>Autocraft Accessories</b>						
6650-26-16-11		SOUND CVR 26"W 16"D 11"H DM	7,910	0	7,910	34,153	0	34,153
GB-EQ380-10-MM		CENTRONICS CABLE 10 FT M/M	2,011	0	2,011	7,810	0	7,810
PFS-007-CONN-M		EIA RS323 CONECT 7 CONDUCTOR M	1,196	0	1,196	5,298	0	5,298
		<b>Total for Autocraft Accessories</b>	<b>11,117</b>	<b>0</b>	<b>11,117</b>	<b>47,261</b>	<b>0</b>	<b>47,261</b>
<b>01</b>	<b>AVNET</b>	<b>Avnet Processing Corp</b>						
1001-HON-H252LK		HON 2 DRAWER LETTER FLE W/ LCK	2,697	0	2,697	10,754	0	10,754
ARS-9101		ART SPECIALTY WALNUT CNDL LAMP	3,031	0	3,031	13,117	0	13,117
GLOB-V-3072-25W		GLOBE FOLDING TABLE 30x72	1,494	0	1,494	9,010	0	9,010
PRODUCT 243188		Barbecue Sauce -No Labor	2,147	0	2,147	2,147	0	2,147
		<b>Total for Avnet Processing Corp</b>	<b>9,368</b>	<b>0</b>	<b>9,368</b>	<b>35,028</b>	<b>0</b>	<b>35,028</b>
<b>02</b>	<b>BAYPYRO</b>	<b>Bay Pyrotronics Corp.</b>						
6652-28-24-15		SOUND CVR 28"W 24"D 15"H LQ	13,299	0	13,299	55,972	0	55,972
GB-EQ380-5-MF		CENTRONICS CABLE 5 FT M/F	2,399	0	2,399	9,662	0	9,662
VOG-CM-CASTERS		CASTERS (SET OF 4, 2 W/LOCK)	1,496	0	1,496	6,627	0	6,627
		<b>Total for Bay Pyrotronics Corp.</b>	<b>17,194</b>	<b>0</b>	<b>17,194</b>	<b>72,261</b>	<b>0</b>	<b>72,261</b>
<b>01</b>	<b>BRESLIN</b>	<b>Breslin Parts Supply</b>						
1001-HON-H254		HON 4 DRAWER LETTER FLE W/O LK	7,047	0	7,047	28,587	0	28,587
2480-8-50		DESK FILE 8" CAP 50	9,130	0	9,130	9,130	0	9,130
8953		UNIVERSAL 3 1/2" SSDD FLEX DSK	423	0	423	423	0	423
8972		UNIVERSAL 5 1/4" DSDD FLEX DSK	133	0	133	133	0	133
ARS-9201		ART SPECIALTY GINGER JAR LAMP	3,774	0	3,774	15,824	0	15,824
GLOB-V-3672-25W		GLOBE FOLDING TABLE 36x72	3,539	0	3,539	15,653	0	15,653
		<b>Total for Breslin Parts Supply</b>	<b>24,045</b>	<b>0</b>	<b>24,045</b>	<b>69,749</b>	<b>0</b>	<b>69,749</b>
<b>02</b>	<b>CAPRI</b>	<b>Capri Sailing Ships</b>						
6655		PRINTER STAND W/ BASKET	1,245	0	1,245	7,339	0	7,339
GB-EQ380-5-MM		CENTRONICS CABLE 5 FT M/M	1,310	0	1,310	4,838	0	4,838
VOG-CM-CB		PRINTOUT CATCHER BASKET	2,209	0	2,209	9,625	0	9,625
		<b>Total for Capri Sailing Ships</b>	<b>4,764</b>	<b>0</b>	<b>4,764</b>	<b>21,801</b>	<b>0</b>	<b>21,801</b>

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ITEM	NUMBER	ITEM DESCRIPTION	CURRENT PTD \$	PRIOR PTD \$	DIFFERENCE PTD \$	CURRENT YTD \$	PRIOR YTD \$	DIFFERENCE YTD \$
<b>02</b>	<b>CUSTOM</b>	<b>Custom Craft Products</b>						
6657-24-20-12		SOUND CVR 24.5"W 20"D 12"H LQ	13,285	0	13,285	58,847	0	58,847
ARS-9201		ART SPECIALTY GINGER JAR LAMP	1,601	0	1,601	1,601	0	1,601
GB-MD750		MODEM 9600 (SYNCHRONOUS)	18,608	0	18,608	125,954	0	125,954
VOG-CM-MP-B		MODESTY PANEL	1,890	0	1,890	9,093	0	9,093
		<b>Total for Custom Craft Products</b>	<b>35,384</b>	<b>0</b>	<b>35,384</b>	<b>195,496</b>	<b>0</b>	<b>195,496</b>
<b>02</b>	<b>GREALAR</b>	<b>Greater Alarm Company</b>						
1001-HON-H252		HON 2 DRAWER LETTER FLE W/O LK	781	0	781	781	0	781
4886-18-14-3		PAPER CADDY 18"W 14"D 3"H	135	0	135	135	0	135
8953		UNIVERSAL 3 1/2" SSDD FLEX DSK	8,068	0	8,068	31,529	0	31,529
GB-MD788		MODEM 300 (AUTO-ANSWER)	299	0	299	7,124	0	7,124
VOG-CM-MSC		STORAGE CUBE	9,993	0	9,993	45,246	0	45,246
		<b>Total for Greater Alarm Company</b>	<b>19,275</b>	<b>0</b>	<b>19,275</b>	<b>84,816</b>	<b>0</b>	<b>84,816</b>
<b>01</b>	<b>HILLSB</b>	<b>Hillsboro Service Center</b>						
1001-HON-H254LK		HON 4 DRAWER LETTER FLE W/ LCK	3,336	0	3,336	12,983	0	12,983
ARS-9301		ART SPECIALTY BRONZE LAMP	6,656	0	6,656	29,486	0	29,486
GLOB-V-3096-25W		GLOBE FOLDING TABLE 30x96	1,826	0	1,826	1,826	0	1,826
GLOB-V-3696-25W		GLOBE FOLDING TABLE 36x96	1,572	0	1,572	11,008	0	11,008
		<b>Total for Hillsboro Service Center</b>	<b>13,391</b>	<b>0</b>	<b>13,391</b>	<b>55,304</b>	<b>0</b>	<b>55,304</b>
<b>02</b>	<b>JELCO</b>	<b>Jelco Packing</b>						
1001-HON-H252		HON 2 DRAWER LETTER FLE W/O LK	84	0	84	84	0	84
4886-18-14-3		PAPER CADDY 18"W 14"D 3"H	495	0	495	495	0	495
6650-26-16-11		SOUND CVR 26"W 16"D 11"H DM	259	0	259	259	0	259
6657-24-20-12		SOUND CVR 24.5"W 20"D 12"H LQ	429	0	429	429	0	429
8971		UNIVERSAL 5 1/4" SSDD FLEX DSK	3,049	0	3,049	12,743	0	12,743
ARS-9201		ART SPECIALTY GINGER JAR LAMP	95	0	95	95	0	95
ARS-9401		ART SPECIALTY EMP CANDLE LAMP	130	0	130	130	0	130
GB-EL04MS-14		RJ-11 4 WIRE MOD CABLE 14 FT	43	0	43	43	0	43
GB-EQ380-10-MF		CENTRONICS CABLE 10 FT M/F	321	0	321	321	0	321
GB-MD789		MODEM 300	417	0	417	5,185	0	5,185
GLOB-V-3060-25W		GLOBE FOLDING TABLE 30x60	179	0	179	179	0	179
PFS-004-CONN-F		EIA RS232 CONECT 4 CONDUCTOR F	120	0	120	120	0	120
VOG-CM-CASTERS		CASTERS (SET OF 4, 2 W/LOCK)	205	0	205	205	0	205
VOG-CM-MP-B		MODESTY PANEL	42	0	42	42	0	42
WJ-M-2107-A		POST BINDER 3/16 X 1 (100)	3,919	0	3,919	17,167	0	17,167
WJ-M-2107-B		POST BINDER 3/8 X 1 (100)	62	0	62	62	0	62
		<b>Total for Jelco Packing</b>	<b>9,849</b>	<b>0</b>	<b>9,849</b>	<b>37,559</b>	<b>0</b>	<b>37,559</b>

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ITEM	NUMBER	ITEM DESCRIPTION	CURRENT PTD \$	PRIOR PTD \$	DIFFERENCE PTD \$	CURRENT YTD \$	PRIOR YTD \$	DIFFERENCE YTD \$
<b>02</b>	<b>ORANGE</b>	<b>Orange Door &amp; Window Co.</b>						
8972		UNIVERSAL 5 1/4" DSDD FLEX DSK	8,801	0	8,801	38,988	0	38,988
ARS-9101		ART SPECIALTY WALNUT CNDL LAMP	180	0	180	180	0	180
ARS-9401		ART SPECIALTY EMP CANDLE LAMP	130	0	130	130	0	130
GB-MD791		MODEM 9600 FAST POLL	5,495	0	5,495	128,975	0	128,975
WJ-M-2107-B		POST BINDER 3/8 X 1 (100)	4,025	0	4,025	17,830	0	17,830
		<b>Total for Orange Door &amp; Window Co.</b>	<b>18,631</b>	<b>0</b>	<b>18,631</b>	<b>186,103</b>	<b>0</b>	<b>186,103</b>
<b>01</b>	<b>RSSUPPL</b>	<b>R &amp; S Supply Corp.</b>						
2480-8-50		DESK FILE 8" CAP 50	8,491	0	8,491	37,074	0	37,074
ARS-9401		ART SPECIALTY EMP CANDLE LAMP	2,725	0	2,725	12,531	0	12,531
PFS-004-CABLE		EIA RS232 CABLE 4 CONDUCTOR	2,224	0	2,224	9,749	0	9,749
		<b>Total for R &amp; S Supply Corp.</b>	<b>13,439</b>	<b>0</b>	<b>13,439</b>	<b>59,354</b>	<b>0</b>	<b>59,354</b>
<b>01</b>	<b>SHEPARD</b>	<b>Shepard Motorworks</b>						
2481-5-50		DESK FILE 5 1/4" CAP 50	3,096	0	3,096	12,442	0	12,442
D1000		DESK 72" X 30"	283,500	0	283,500	283,500	0	283,500
GB-EL04MS-07		RJ-11 4 WIRE MOD CABLE 7 FT	208	0	208	913	0	913
PFS-004-CONN-F		EIA RS232 CONECT 4 CONDUCTOR F	1,306	0	1,306	5,620	0	5,620
		<b>Total for Shepard Motorworks</b>	<b>288,110</b>	<b>0</b>	<b>288,110</b>	<b>302,474</b>	<b>0</b>	<b>302,474</b>
			<b>521,190</b>	<b>0</b>	<b>521,190</b>	<b>1,371,200</b>	<b>0</b>	<b>1,371,200</b>